

# Vancouver - East

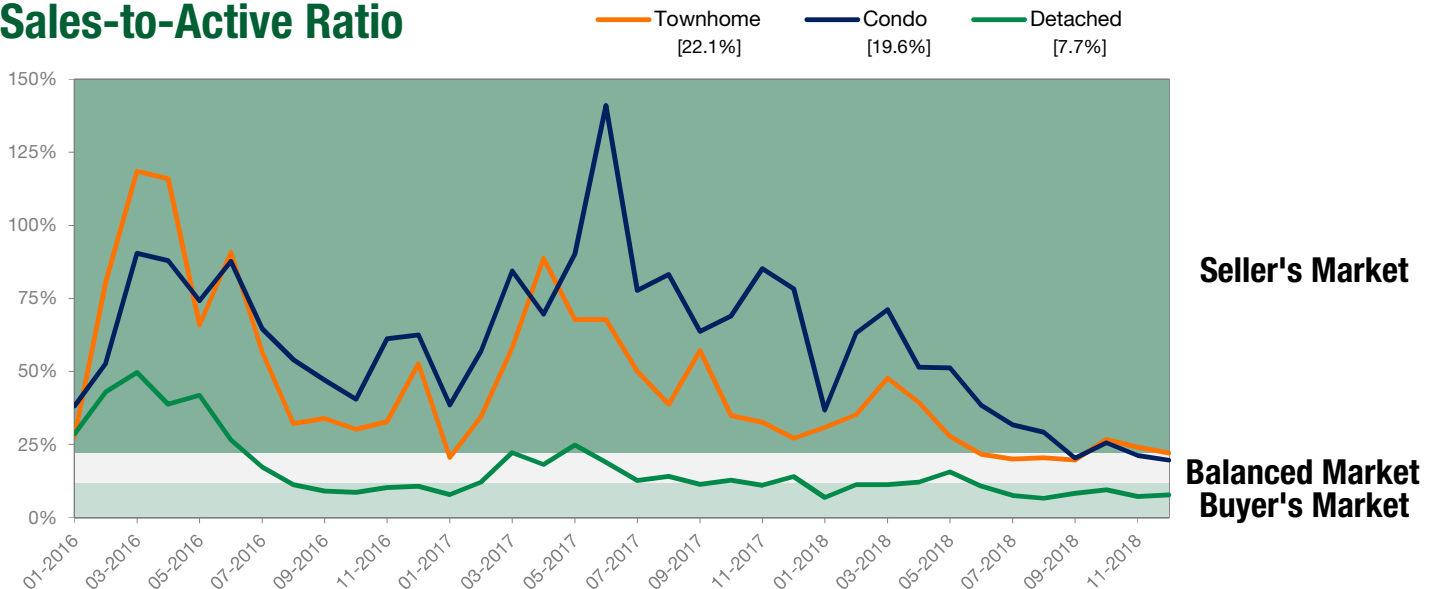
## December 2018

| Detached Properties      | December    |             |                 | November    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2018        | 2017        | One-Year Change | 2018        | 2017        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 559         | 625         | - 10.6%         | 809         | 855         | - 5.4%          |
| Sales                    | 43          | 87          | - 50.6%         | 58          | 94          | - 38.3%         |
| Days on Market Average   | 50          | 40          | + 25.0%         | 49          | 30          | + 63.3%         |
| MLS® HPI Benchmark Price | \$1,447,300 | \$1,559,900 | - 7.2%          | \$1,470,800 | \$1,573,500 | - 6.5%          |

| Condos                   | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2018      | 2017      | One-Year Change | 2018      | 2017      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 271       | 147       | + 84.4%         | 426       | 202       | + 110.9%        |
| Sales                    | 53        | 115       | - 53.9%         | 90        | 172       | - 47.7%         |
| Days on Market Average   | 25        | 15        | + 66.7%         | 30        | 16        | + 87.5%         |
| MLS® HPI Benchmark Price | \$538,000 | \$545,600 | - 1.4%          | \$551,400 | \$540,300 | + 2.1%          |

| Townhomes                | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2018      | 2017      | One-Year Change | 2018      | 2017      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 68        | 74        | - 8.1%          | 96        | 92        | + 4.3%          |
| Sales                    | 15        | 20        | - 25.0%         | 23        | 30        | - 23.3%         |
| Days on Market Average   | 36        | 21        | + 71.4%         | 40        | 19        | + 110.5%        |
| MLS® HPI Benchmark Price | \$850,000 | \$879,200 | - 3.3%          | \$830,800 | \$861,900 | - 3.6%          |

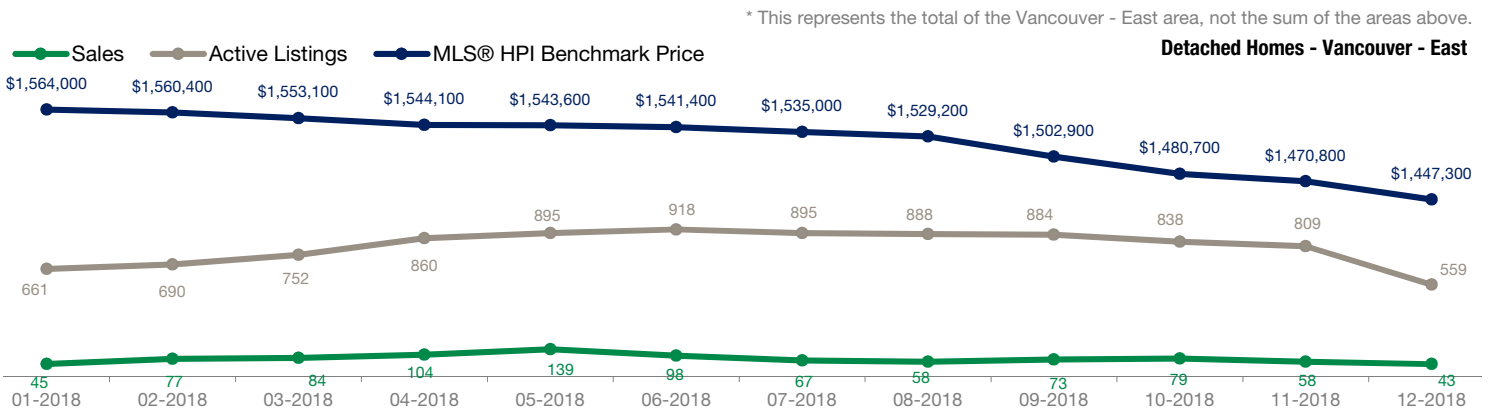
## Sales-to-Active Ratio



# Vancouver - East

## Detached Properties Report – December 2018

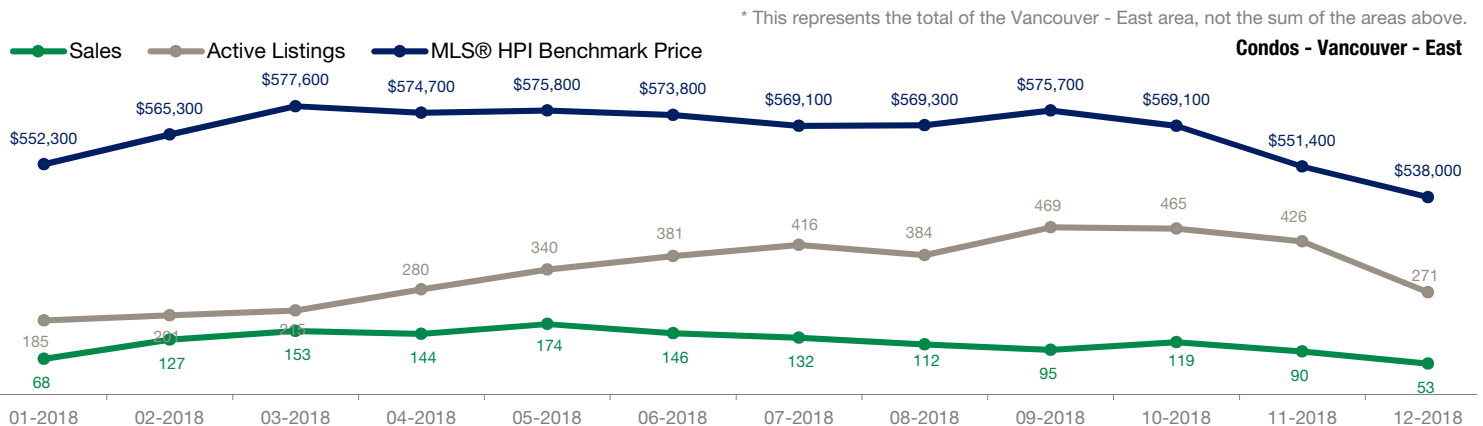
| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Champlain Heights | 0         | 6               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Collingwood VE    | 1         | 95              | \$1,215,700        | - 7.5%          |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Downtown VE       | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 0         | 12              | 0                  | Fraser VE         | 2         | 34              | \$1,436,000        | - 12.6%         |
| \$900,000 to \$1,499,999    | 27        | 130             | 53                 | Fraserview VE     | 5         | 19              | \$1,847,700        | - 5.7%          |
| \$1,500,000 to \$1,999,999  | 8         | 199             | 45                 | Grandview VE      | 7         | 44              | \$1,632,200        | + 0.1%          |
| \$2,000,000 to \$2,999,999  | 8         | 169             | 45                 | Hastings          | 2         | 9               | \$1,283,300        | - 6.5%          |
| \$3,000,000 and \$3,999,999 | 0         | 38              | 0                  | Hastings East     | 2         | 21              | \$1,446,300        | - 2.5%          |
| \$4,000,000 to \$4,999,999  | 0         | 6               | 0                  | Killarney VE      | 4         | 45              | \$1,474,800        | - 8.6%          |
| \$5,000,000 and Above       | 0         | 5               | 0                  | Knight            | 0         | 54              | \$1,435,000        | - 7.0%          |
| <b>TOTAL</b>                | <b>43</b> | <b>559</b>      | <b>50</b>          | Main              | 5         | 17              | \$1,577,400        | - 16.3%         |
|                             |           |                 |                    | Mount Pleasant VE | 1         | 12              | \$1,335,900        | - 7.2%          |
|                             |           |                 |                    | Renfrew Heights   | 3         | 39              | \$1,383,500        | - 6.1%          |
|                             |           |                 |                    | Renfrew VE        | 4         | 80              | \$1,316,900        | - 7.1%          |
|                             |           |                 |                    | South Vancouver   | 4         | 48              | \$1,423,800        | - 5.9%          |
|                             |           |                 |                    | Victoria VE       | 3         | 36              | \$1,426,000        | - 6.1%          |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>43</b> | <b>559</b>      | <b>\$1,447,300</b> | <b>- 7.2%</b>   |



# Vancouver - East

## Condo Report – December 2018

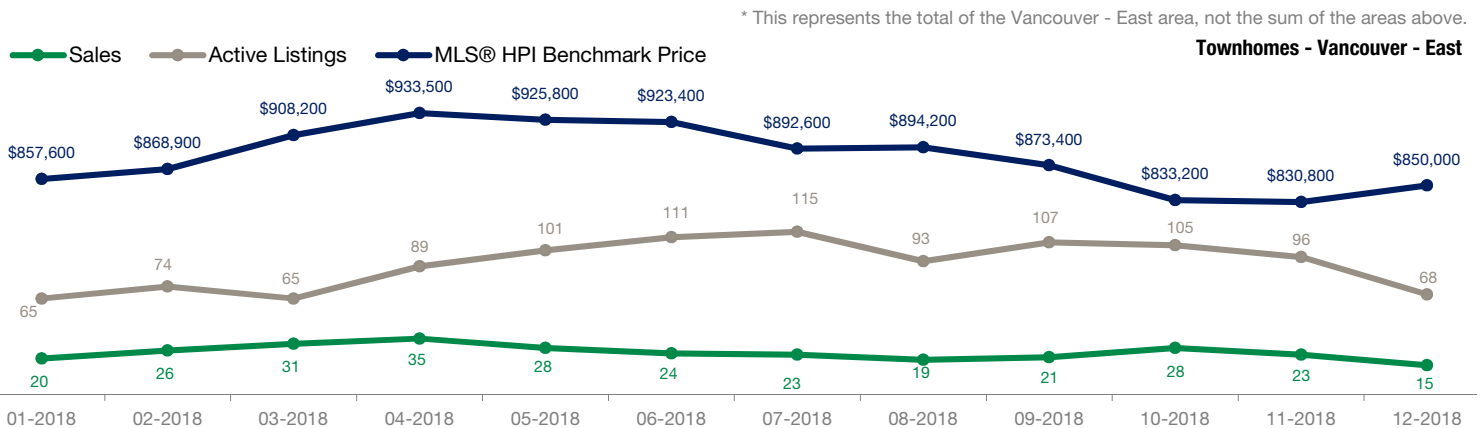
| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Champlain Heights | 2         | 19              | \$764,200        | + 5.2%          |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Collingwood VE    | 5         | 59              | \$469,700        | - 3.0%          |
| \$200,000 to \$399,999      | 1         | 11              | 39                 | Downtown VE       | 3         | 19              | \$727,700        | + 0.5%          |
| \$400,000 to \$899,999      | 51        | 217             | 25                 | Fraser VE         | 4         | 5               | \$536,600        | - 2.9%          |
| \$900,000 to \$1,499,999    | 1         | 29              | 45                 | Fraserview VE     | 2         | 9               | \$592,900        | + 6.5%          |
| \$1,500,000 to \$1,999,999  | 0         | 10              | 0                  | Grandview VE      | 4         | 6               | \$470,000        | - 8.7%          |
| \$2,000,000 to \$2,999,999  | 0         | 2               | 0                  | Hastings          | 4         | 24              | \$509,200        | + 5.1%          |
| \$3,000,000 and \$3,999,999 | 0         | 2               | 0                  | Hastings East     | 1         | 6               | \$413,600        | - 9.6%          |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Killarney VE      | 0         | 8               | \$480,700        | + 7.7%          |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Knight            | 1         | 4               | \$708,900        | - 0.6%          |
| <b>TOTAL</b>                | <b>53</b> | <b>271</b>      | <b>25</b>          | Main              | 1         | 8               | \$700,000        | - 1.5%          |
|                             |           |                 |                    | Mount Pleasant VE | 23        | 77              | \$525,500        | - 3.4%          |
|                             |           |                 |                    | Renfrew Heights   | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Renfrew VE        | 2         | 10              | \$524,500        | - 7.4%          |
|                             |           |                 |                    | South Vancouver   | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | Victoria VE       | 1         | 17              | \$496,400        | - 8.7%          |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>53</b> | <b>271</b>      | <b>\$538,000</b> | <b>- 1.4%</b>   |



# Vancouver - East

## Townhomes Report – December 2018

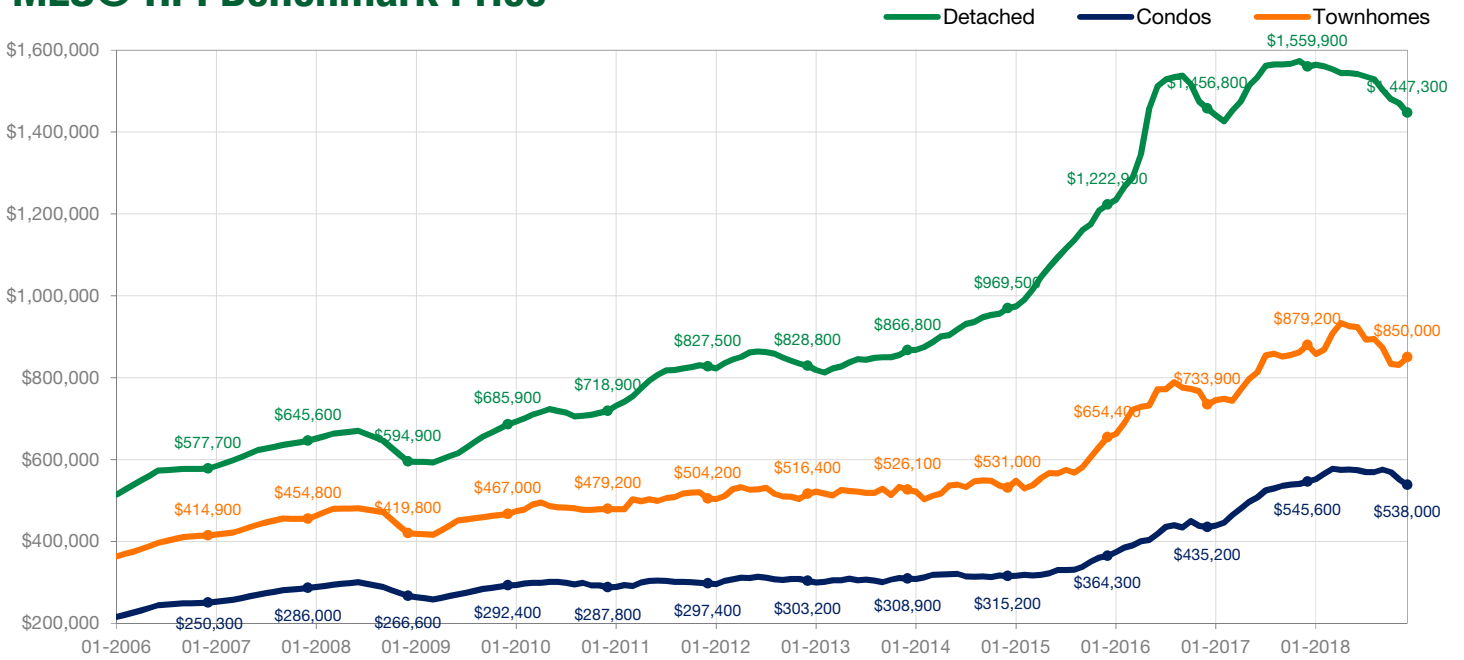
| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Champlain Heights | 1         | 22              | \$690,600        | - 6.8%          |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Collingwood VE    | 3         | 13              | \$748,000        | - 6.5%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Downtown VE       | 0         | 1               | \$0              | --              |
| \$400,000 to \$899,999      | 8         | 34              | 44             | Fraser VE         | 1         | 2               | \$1,022,800      | + 4.0%          |
| \$900,000 to \$1,499,999    | 6         | 31              | 31             | Fraserview VE     | 1         | 8               | \$808,100        | - 7.2%          |
| \$1,500,000 to \$1,999,999  | 1         | 2               | 3              | Grandview VE      | 1         | 2               | \$902,000        | - 5.7%          |
| \$2,000,000 to \$2,999,999  | 0         | 1               | 0              | Hastings          | 1         | 1               | \$763,100        | - 6.6%          |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Hastings East     | 1         | 1               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Killarney VE      | 0         | 6               | \$599,700        | - 6.3%          |
| \$5,000,000 and Above       | 0         | 0               | 0              | Knight            | 0         | 1               | \$1,011,800      | + 8.6%          |
| <b>TOTAL</b>                | <b>15</b> | <b>68</b>       | <b>36</b>      | Main              | 3         | 0               | \$999,600        | + 2.3%          |
|                             |           |                 |                | Mount Pleasant VE | 2         | 6               | \$1,200,600      | + 1.9%          |
|                             |           |                 |                | Renfrew Heights   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Renfrew VE        | 0         | 1               | \$838,300        | - 4.3%          |
|                             |           |                 |                | South Vancouver   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Victoria VE       | 1         | 4               | \$973,000        | - 3.9%          |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>15</b> | <b>68</b>       | <b>\$850,000</b> | <b>- 3.3%</b>   |



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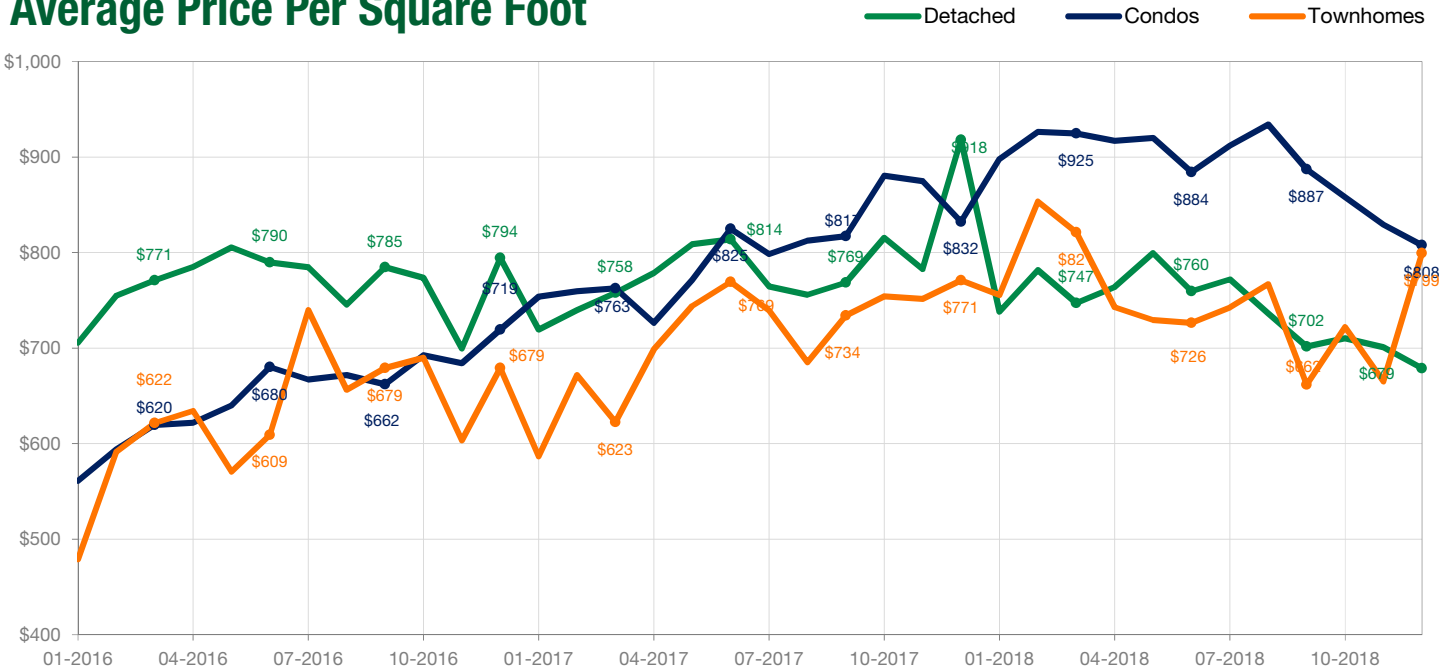
December 2018

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.