

# Vancouver - East

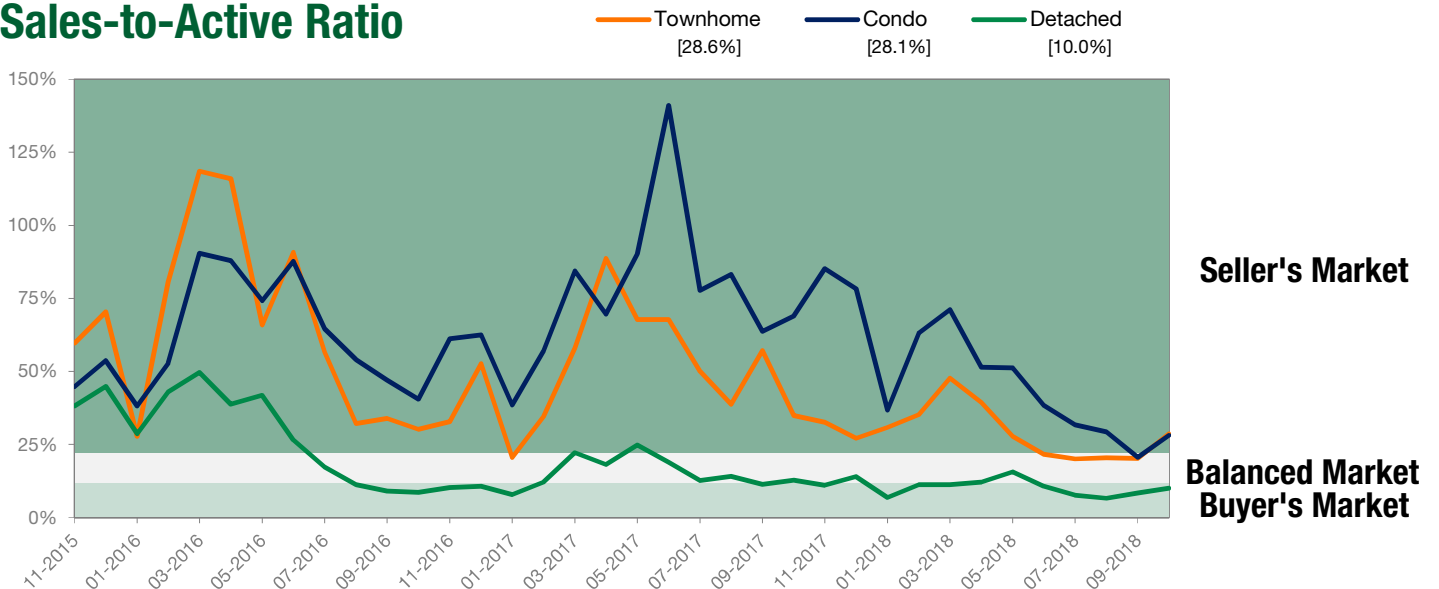
## October 2018

| Detached Properties      | October     |             |                 | September   |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2018        | 2017        | One-Year Change | 2018        | 2017        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 803         | 841         | - 4.5%          | 876         | 839         | + 4.4%          |
| Sales                    | 80          | 107         | - 25.2%         | 73          | 95          | - 23.2%         |
| Days on Market Average   | 47          | 26          | + 80.8%         | 46          | 32          | + 43.8%         |
| MLS® HPI Benchmark Price | \$1,480,700 | \$1,566,700 | - 5.5%          | \$1,502,900 | \$1,564,900 | - 4.0%          |

| Condos                   | October   |           |                 | September |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2018      | 2017      | One-Year Change | 2018      | 2017      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 424       | 216       | + 96.3%         | 462       | 201       | + 129.9%        |
| Sales                    | 119       | 149       | - 20.1%         | 95        | 128       | - 25.8%         |
| Days on Market Average   | 25        | 15        | + 66.7%         | 27        | 17        | + 58.8%         |
| MLS® HPI Benchmark Price | \$569,100 | \$538,500 | + 5.7%          | \$575,700 | \$535,600 | + 7.5%          |

| Townhomes                | October   |           |                 | September |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2018      | 2017      | One-Year Change | 2018      | 2017      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 98        | 86        | + 14.0%         | 104       | 56        | + 85.7%         |
| Sales                    | 28        | 30        | - 6.7%          | 21        | 32        | - 34.4%         |
| Days on Market Average   | 28        | 23        | + 21.7%         | 20        | 23        | - 13.0%         |
| MLS® HPI Benchmark Price | \$833,200 | \$855,200 | - 2.6%          | \$873,400 | \$851,200 | + 2.6%          |

## Sales-to-Active Ratio

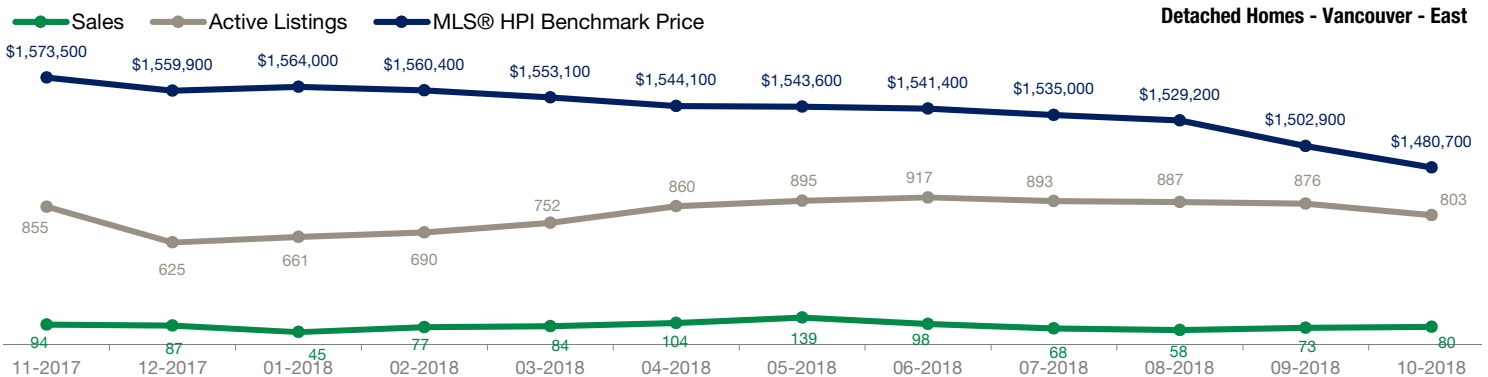


# Vancouver - East

## Detached Properties Report – October 2018

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Champlain Heights | 0         | 5               | \$0                | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0                  | Collingwood VE    | 4         | 126             | \$1,236,900        | - 7.4%          |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Downtown VE       | 0         | 0               | \$0                | --              |
| \$400,000 to \$899,999      | 2         | 9               | 79                 | Fraser VE         | 7         | 55              | \$1,494,500        | - 2.6%          |
| \$900,000 to \$1,499,999    | 34        | 211             | 55                 | Fraserview VE     | 2         | 37              | \$1,840,100        | - 5.7%          |
| \$1,500,000 to \$1,999,999  | 37        | 277             | 36                 | Grandview VE      | 9         | 69              | \$1,663,800        | + 0.8%          |
| \$2,000,000 to \$2,999,999  | 7         | 242             | 62                 | Hastings          | 1         | 15              | \$1,376,100        | - 3.2%          |
| \$3,000,000 and \$3,999,999 | 0         | 54              | 0                  | Hastings East     | 1         | 32              | \$1,448,200        | - 5.2%          |
| \$4,000,000 to \$4,999,999  | 0         | 3               | 0                  | Killarney VE      | 7         | 60              | \$1,503,100        | - 6.2%          |
| \$5,000,000 and Above       | 0         | 7               | 0                  | Knight            | 8         | 60              | \$1,449,100        | - 7.4%          |
| <b>TOTAL</b>                | <b>80</b> | <b>803</b>      | <b>47</b>          | Main              | 5         | 29              | \$1,687,700        | - 5.0%          |
|                             |           |                 |                    | Mount Pleasant VE | 3         | 19              | \$1,429,700        | - 3.2%          |
|                             |           |                 |                    | Renfrew Heights   | 6         | 50              | \$1,390,900        | - 8.1%          |
|                             |           |                 |                    | Renfrew VE        | 8         | 105             | \$1,365,500        | - 6.2%          |
|                             |           |                 |                    | South Vancouver   | 8         | 88              | \$1,422,400        | - 9.7%          |
|                             |           |                 |                    | Victoria VE       | 11        | 53              | \$1,438,600        | - 6.6%          |
|                             |           |                 |                    | <b>TOTAL*</b>     | <b>80</b> | <b>803</b>      | <b>\$1,480,700</b> | <b>- 5.5%</b>   |

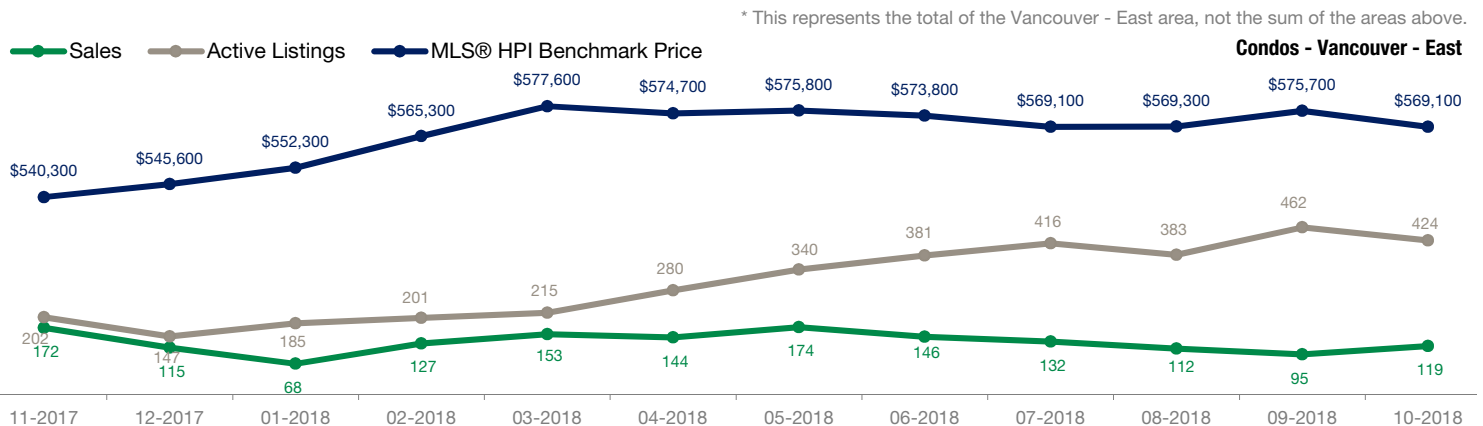
\* This represents the total of the Vancouver - East area, not the sum of the areas above.



# Vancouver - East

## Condo Report – October 2018

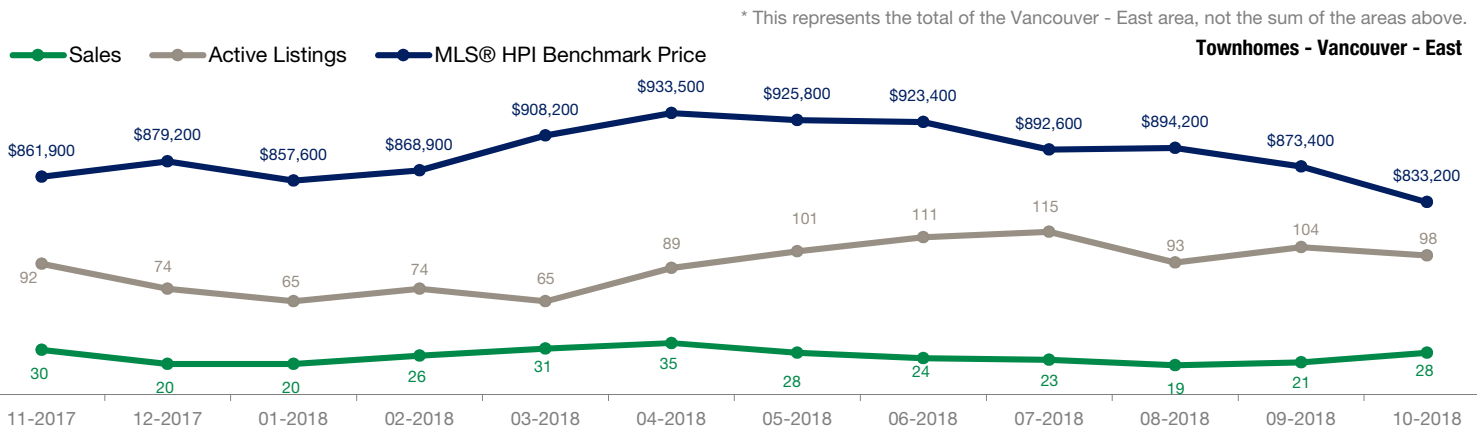
| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0                  | Champlain Heights | 7          | 29              | \$776,800        | + 10.2%         |
| \$100,000 to \$199,999      | 0          | 0               | 0                  | Collingwood VE    | 24         | 99              | \$505,300        | + 7.2%          |
| \$200,000 to \$399,999      | 5          | 13              | 27                 | Downtown VE       | 6          | 32              | \$778,900        | + 9.7%          |
| \$400,000 to \$899,999      | 100        | 358             | 24                 | Fraser VE         | 6          | 15              | \$558,400        | + 1.3%          |
| \$900,000 to \$1,499,999    | 12         | 37              | 31                 | Fraserview VE     | 6          | 15              | \$605,900        | + 12.0%         |
| \$1,500,000 to \$1,999,999  | 2          | 13              | 32                 | Grandview VE      | 5          | 15              | \$527,900        | + 3.4%          |
| \$2,000,000 to \$2,999,999  | 0          | 3               | 0                  | Hastings          | 12         | 35              | \$533,700        | + 13.4%         |
| \$3,000,000 and \$3,999,999 | 0          | 0               | 0                  | Hastings East     | 2          | 11              | \$472,000        | + 3.4%          |
| \$4,000,000 to \$4,999,999  | 0          | 0               | 0                  | Killarney VE      | 2          | 8               | \$490,600        | + 13.1%         |
| \$5,000,000 and Above       | 0          | 0               | 0                  | Knight            | 4          | 8               | \$725,300        | + 1.4%          |
| <b>TOTAL</b>                | <b>119</b> | <b>424</b>      | <b>25</b>          | Main              | 6          | 13              | \$727,200        | + 2.3%          |
|                             |            |                 |                    | Mount Pleasant VE | 35         | 112             | \$548,700        | + 0.8%          |
|                             |            |                 |                    | Renfrew Heights   | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | Renfrew VE        | 1          | 12              | \$588,200        | + 4.9%          |
|                             |            |                 |                    | South Vancouver   | 1          | 8               | \$0              | --              |
|                             |            |                 |                    | Victoria VE       | 2          | 12              | \$557,000        | + 3.6%          |
|                             |            |                 |                    | <b>TOTAL*</b>     | <b>119</b> | <b>424</b>      | <b>\$569,100</b> | <b>+ 5.7%</b>   |



# Vancouver - East

## Townhomes Report – October 2018

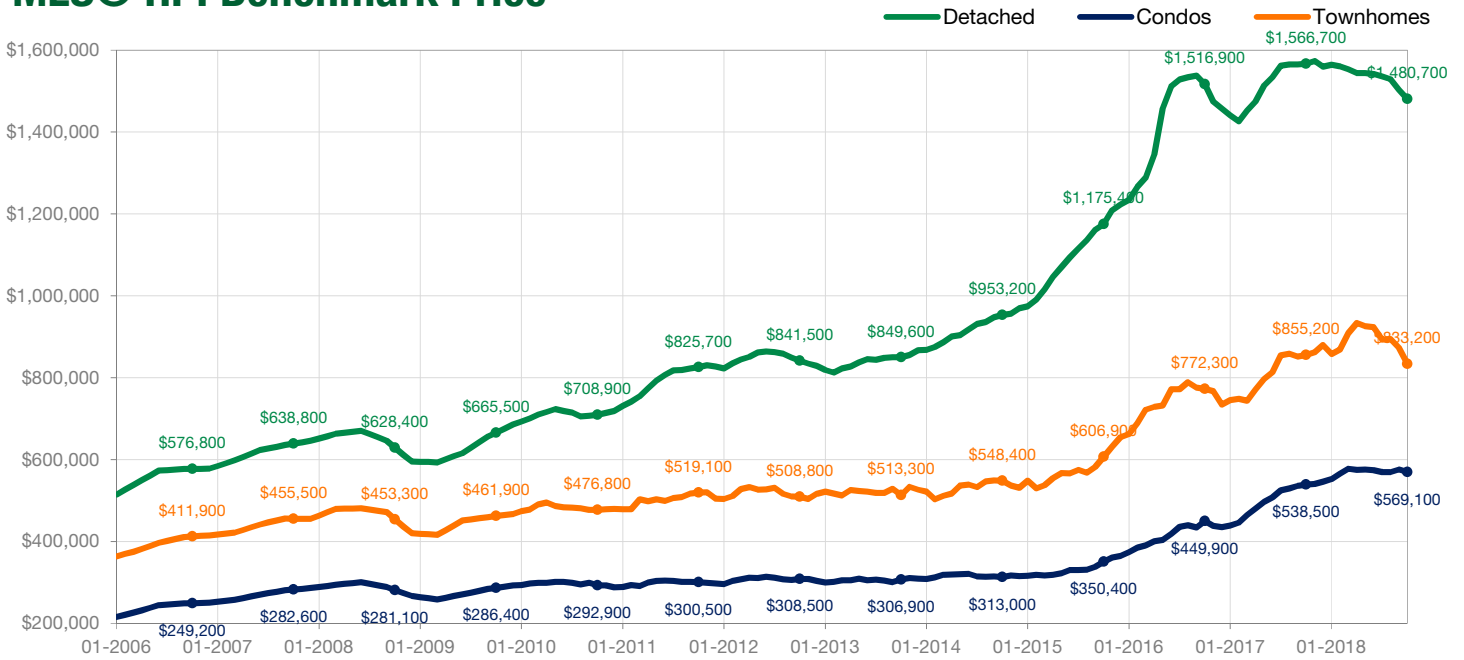
| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Champlain Heights | 8         | 24              | \$683,500        | - 3.3%          |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Collingwood VE    | 4         | 20              | \$748,000        | + 0.1%          |
| \$200,000 to \$399,999      | 0         | 0               | 0              | Downtown VE       | 0         | 1               | \$0              | --              |
| \$400,000 to \$899,999      | 15        | 43              | 31             | Fraser VE         | 3         | 2               | \$964,900        | - 3.6%          |
| \$900,000 to \$1,499,999    | 13        | 50              | 24             | Fraserview VE     | 0         | 11              | \$803,900        | - 4.1%          |
| \$1,500,000 to \$1,999,999  | 0         | 2               | 0              | Grandview VE      | 3         | 4               | \$892,100        | - 2.7%          |
| \$2,000,000 to \$2,999,999  | 0         | 3               | 0              | Hastings          | 1         | 3               | \$739,800        | - 5.6%          |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Hastings East     | 0         | 2               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Killarney VE      | 1         | 8               | \$594,100        | - 4.2%          |
| \$5,000,000 and Above       | 0         | 0               | 0              | Knight            | 1         | 3               | \$941,500        | - 1.4%          |
| <b>TOTAL</b>                | <b>28</b> | <b>98</b>       | <b>28</b>      | Main              | 0         | 2               | \$974,800        | - 1.8%          |
|                             |           |                 |                | Mount Pleasant VE | 6         | 13              | \$1,177,900      | + 0.4%          |
|                             |           |                 |                | Renfrew Heights   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Renfrew VE        | 0         | 1               | \$827,600        | - 2.2%          |
|                             |           |                 |                | South Vancouver   | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Victoria VE       | 1         | 4               | \$952,100        | - 2.9%          |
|                             |           |                 |                | <b>TOTAL*</b>     | <b>28</b> | <b>98</b>       | <b>\$833,200</b> | <b>- 2.6%</b>   |



# Vancouver - East

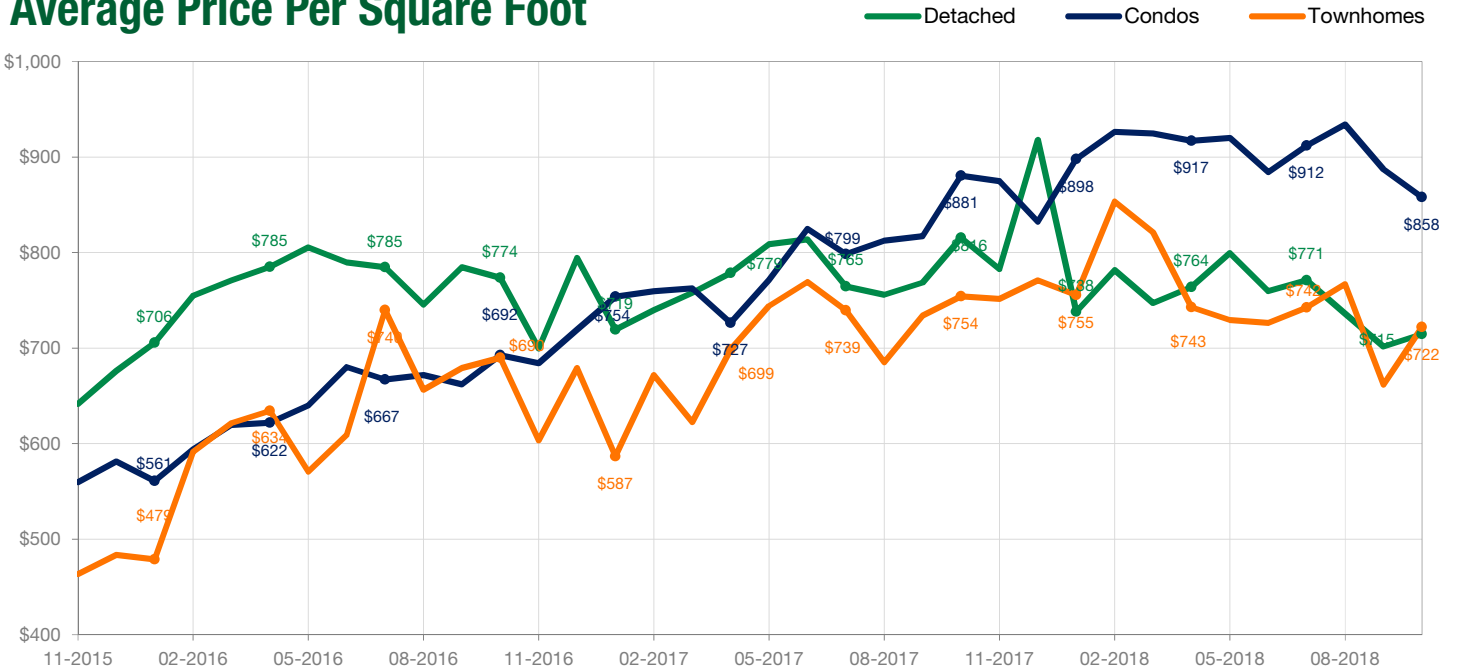
October 2018

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.